

**COMPANY COMPILED CONSENSUS FORECAST – 31 MARCH 2023**

	Q1/2023				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	341,1	351,0	320,0	9
Group sales/revenue growth	y-o-y	11,9%	15,2%	5,0%	9
Non-Rx sales	in million €	307,6	320,0	288,2	8
Non-Rx sales growth	y-o-y	12,2%	16,7%	5,1%	8
Adj. EBITDA	in million €	2,1	4,6	-1,7	9
Adj. EBITDA margin	%	0,6%	1,3%	-0,5%	9

	2023				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	1390,3	1434,0	1344,4	11
Group sales/revenue growth	y-o-y	15,4%	19,1%	11,6%	11
Non-Rx sales	in million €	1244,7	1293,5	1209,7	10
Non-Rx sales growth	y-o-y	15,9%	20,4%	12,6%	10
Adj. EBITDA	in million €	16,7	25,5	1,4	11
Adj. EBITDA margin	%	1,2%	1,9%	0,1%	11
Free Cash Flow	in million €	-17,7	5,2	-34,0	10

	2024				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	1688,4	1773,0	1552,5	11
Group sales/revenue growth	y-o-y	21,4%	28,8%	15,0%	11
Non-Rx sales	in million €	1439,2	1626,2	1320,4	10
Non-Rx sales growth	y-o-y	15,5%	25,7%	8,5%	10
Adj. EBITDA	in million €	43,2	59,3	17,1	11
Adj. EBITDA margin	%	2,5%	3,5%	1,1%	11

	2025				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	2081,1	2249,5	1855,3	9
Group sales/revenue growth	y-o-y	22,3%	27,1%	12,6%	9
Non-Rx sales	in million €	1651,0	1977,3	1431,0	9
Non-Rx sales growth	y-o-y	14,1%	21,6%	7,0%	9
Adj. EBITDA	in million €	81,4	114,4	27,7	9
Adj. EBITDA margin	%	3,9%	5,7%	1,5%	9

**Disclaimer:**

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