

## Company compiled consensus forecast – 14 December 2023

	Q4 2023				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	517,3	530,6	473,3	10
Group sales/revenue growth	y-o-y	57,8	61,9	44,4	10
Non-Rx sales	in million €	363,4	374,7	352,3	10
Non-Rx sales growth	y-o-y	23,7	27,6	19,9	10
Adj. EBITDA	in million €	11,3	20,1	3,3	10
Adj. EBITDA margin	%	2,2	3,8	0,7	10

	2023				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	1784,9	1798,0	1740,8	10
Group sales/revenue growth	y-o-y	48,2	49,3	44,5	10
Non-Rx sales	in million €	1343,4	1353,7	1331,8	10
Non-Rx sales growth	y-o-y	25,0	26,0	24,0	10
Adj. EBITDA	in million €	48,0	57,4	40,0	10
Adj. EBITDA margin	%	2,7	3,2	2,2	10
Free cash flow	in million €	3,3	18,2	-20,3	9

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