

Company Compiled Consensus - 23 June 2026

Number of submissions (10)

<i>nominal, million or % change</i>	2026 Q2	2026 Q2	
		Min	Max
Group sales	848,5	834,4	858,5
<i>Group sales growth</i>	20%	17,7%	21,1%
Non-Rx sales	520,0	512,7	529,5
<i>Non-Rx sales growth</i>	14%	12,2%	15,9%
Thereof: Non-Rx sales (DACH)	363,9	355,9	367,0
<i>Non-Rx sales growth (DACH)</i>	13%	10,5%	14,0%
Thereof: Non-Rx sales (Intern.)	156,8	153,0	157,1
<i>Non-Rx sales growth (Intern.)</i>	16%	13,3%	16,4%
Rx sales	328,5	307,2	335,8
<i>Rx sales growth</i>	30%	21,9%	33,3%
Thereof: Rx sales (Germany)	177,0	171,0	179,5
<i>Rx sales growth (Germany)</i>	55%	50,0%	57,5%
Thereof: MediService (Switzerland)	153,0	136,2	156,3
<i>Rx sales growth (Switzerland)</i>	11%	-1,3%	13,3%
Adj EBITDA	23,5	21,0	28,7
<i>Adj EBITDA margin (%)</i>	2,8%	2,5%	3,4%

	2025	2026	2027	2028
Group sales	2.941,0	3.409,7	3.827,8	4.227,6
<i>Group sales growth</i>	24%	15,9%	12,3%	10,4%
Non-Rx sales	1.872,0	2.076,3	2.270,2	2.450,3
<i>Non-Rx sales growth</i>	15%	10,9%	9,3%	7,9%
Thereof: Non-Rx sales (DACH)	1.332,0	1.445,8	1.559,0	1.648,3
<i>Non-Rx sales growth (DACH)</i>	12%	8,5%	7,8%	5,7%
Thereof: Non-Rx sales (Intern.)	540,0	625,6	720,6	821,3
<i>Non-Rx sales growth (Intern.)</i>	24%	15,9%	15,2%	14,0%
Rx sales	1.069,0	1.323,7	1.555,0	1.778,5
<i>Rx sales growth</i>	43%	23,8%	17,5%	14,4%
Thereof: Rx sales (Germany)	503,0	705,7	891,4	1.067,5
<i>Rx sales growth (Germany)</i>	98%	40,3%	26,3%	19,8%
Thereof: MediService (Switzerland)	566,0	622,4	659,7	685,8
<i>Rx sales growth (Switzerland)</i>	14%	10,0%	6,0%	4,0%
Adj EBITDA	57,4	92,8	129,0	169,3
<i>Adj EBITDA margin (%)</i>	2,0%	2,7%	3,4%	4,1%

	2026	
	Min	Max
Group sales	3.322,8	3.451,0
<i>Group sales growth</i>	13,0%	17,3%
Non-Rx sales	2.054,1	2.099,4
<i>Non-Rx sales growth</i>	9,7%	12,1%
Thereof: Non-Rx sales (DACH)	1.423,1	1.478,5
<i>Non-Rx sales growth (DACH)</i>	6,8%	11,0%
Thereof: Non-Rx sales (Intern.)	618,3	631,8
<i>Non-Rx sales growth (Intern.)</i>	14,5%	17,0%
Rx sales	1.267,9	1.354,0
<i>Rx sales growth</i>	18,6%	26,7%
Thereof: Rx sales (Germany)	669,0	720,0
<i>Rx sales growth (Germany)</i>	33,0%	43,1%
Thereof: MediService (Switzerland)	598,9	639,8
<i>Rx sales growth (Switzerland)</i>	5,8%	13,0%
Adj EBITDA	83,6	98,1
<i>Adj EBITDA margin (%)</i>	2,5%	2,9%

Notes:

Consensus calculated as median of forecasts. Adj. EBITDA margin and High/Low reflect individual analyst margins (not derived from consensus amounts).

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