

## Company compiled consensus forecast – 2 April 2024

	Q1 2024				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	572,6	597,2	530,0	10
Group sales/revenue growth	у-о-у	53,9	60,5	42,5	10
Non-Rx sales	in million €	406,7	432,0	376,0	10
Non-Rx sales growth	у-о-у	20,6	28,1	11,5	10
Adj. EBITDA	in million €	17,0	21,3	11,0	10
Adj. EBITDA margin	%	3,0	3,7	2,1	10

	2024				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	2379,9	2449,6	2302,6	11
Group sales/revenue growth	у-о-у	32,3	36,2	28,0	11
Non-Rx sales	in million €	1603,8	1655,8	1551,1	11
Non-Rx sales growth	у-о-у	19,6	23,4	15,6	11
Adj. EBITDA	in million €	76,2	84,1	64,6	11
Adj. EBITDA margin	%	3,2	3,5	2,8	11

	2025				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	2928,8	3359,8	2681,8	11
Group sales/revenue growth	у-о-у	23,0	37,2	16,3	11
Non-Rx sales	in million €	1866,6	1998,8	1695,0	11
Non-Rx sales growth	у-о-у	16,4	22,0	9,1	11
Adj. EBITDA	in million €	121,9	159,9	96,8	11
Adj. EBITDA margin	%	4,1	5,1	3,5	11

	2026				
		Consensus	High	Low	# estimates
Group sales/revenue	in million €	3529,0	4301,7	3065,9	11
Group sales/revenue growth	у-о-у	20,4	32,7	11,3	11
Non-Rx sales	in million €	2148,0	2398,5	1871,0	11
Non-Rx sales growth	у-о-у	15,0	20,0	9,7	11
Adj. EBITDA	in million €	175,0	250,0	127,5	11
Adj. EBITDA margin	%	4,9	6,7	4,1	11



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